

List of JSA Discounts (2012)

JSA members are privileged to enjoy the following list of benefits upon presentation of JSA membership cards. Please note that all listed JSA Discounts are subject to terms and conditions set by respective companies which also reserve their rights to amend the offers and conditions without prior notice.

Jardines Group

Jardine Engineering Corporation		
10%	Home Security Alarm Systems.	Mr James Au Phone: 2807 4857
10%	Maintenance services for air-conditioners.	Mr PT Wong Phone: 3518 6721
15%	General cleaning (Mar – Oct) for air-conditioners.	
30%	General cleaning (Nov – Feb) for air-conditioners.	
20%	Annual maintenance service for air-conditioners.	
20%	Wood flooring: Pergo & Parador Laminate Floor.	Mr Ron Cheng Phone: 2807 4032
28%	“Giessdorf” Sanitarywares and Fitments.	
32%	“Moen” Sanitarywares Fittings and Shower System.	
Special Discount	Trane Wall-mounted Split Air-conditioners.	Mr Simon Hung Phone: 35203248
Jardine Lloyd Thompson		
Special Discount	Household Insurance, Private Motor Insurance and Domestic Helper Insurance and Travel Insurance.	Phone: 2864 5496 Phone: 2864 5459
Jardine Travel		
Special Discount	Normal published fare, Hotel packages including New Zealand Holidays, Cathay Pacific Holidays, Dragonair Holidays, Royal Orchid Holidays and Cruise packages.	Phone: 3164 9781
20%	Travel insurance	
25%	HK Airport Express (AEL) roundtrip ticket (HK Station to Airport)	
Mandarin Oriental Hotel Group		
Special discount	World-wide Mandarin Oriental Hotels Rooms. (Blackout dates: 1 January, 19 to 25 March, 24 to 25 December and 30 to 31 December 2012 inclusive)	
Mandarin Oriental, Hong Kong		
10%	All food and beverage consumed in restaurants at The Mandarin Oriental, Hong Kong except for Pierre, Mbar and banqueting & conference.^	Phone: 2522 0111
10%	Cake Shop. (It cannot be used on public holidays, festival days, Eve of festive dates.)	
^ -This offer cannot be used in conjunction with any other promotional offer. -This offer is not applicable to specially negotiated menus or prices not publicly offered, special promotional menus, visiting chef special menus, set menus, service charge, meeting, conferences, ticket sales event, room services, private room and banqueting events (wedding, cocktail, receptions and dinners), items purchased other than food & beverage in the outlet i.e. cigarettes, tobacco. - A valid JSA card must be presented when ordering. The cardholder must be present throughout the meal.		

The Excelsior		
10%	Lord Stow's original egg tarts at EXpresso.	Phone: 2894 8888
10%	On Facial and Body Treatments, starting at only HK\$650 for a 60-minute session, subject to 10% service charge.	
15%	Festive Promotion – any Christmas goodies and festive tickets order placing before 11 December 2012.	
25%	All food and beverage consumed in all restaurants and bars of the Excelsior during all meal periods except banqueting and conferences.*	
Special discount	HK\$500 administration fee waiver and 2 complimentary one-on-one personal training sessions from the Excelsior Wellness Centre with a monthly fee HK\$888. Other than the unlimited use of the centre's equipment, members can also enjoy the complimentary use of steam and sauna facilities.	
<p>* - Not valid with other discount, privileges, membership programmes or special promotions or menus. - Discount does not apply to service charge, tobacco, gratuities or other merchandising sales. - Discount does not apply to the purchase or redemption of Food and Beverage Dining Vouchers. - Discount does not apply for festive dates including but not limited to Eve of and Valentines Day, Mother's Day, Christmas Eve, Christmas Day, New Year's Eve, Chinese New Year (first and second days), and fireworks night. - Discount does not apply to tables of 12 guests or over. - A valid JSA card must be presented when ordering. The cardholder must be present throughout the meal. - In the event of a dispute, The Excelsior's decision shall be final and binding. Management reserves the right to amend the terms and conditions without notice.</p>		
The Landmark Mandarin Oriental		
Special discount	Room Rate.* L450 Deluxe Room at HK\$3,550 L600 Landmark Premier Room at HK\$4,750	Phone: 2132 0188
<p>* - The special room rate is quoted per room per night and is subject to 10% service charge plus accommodation tax if applicable. - The special offer cannot be used together with other promotions of discount offers. - The blackout dates: 1 January, 19 to 25 March, 24 to 25 December and 30 to 31 December 2012 inclusive. - Reservation will be confirmed subject to availability. - To enjoy the special offer, please ask for JSA discount at the time of booking. - The special offer is exclusively to JSA members only and a valid JSA card must be presented upon arrival. - Should a dispute arise, The Landmark Mandarin Oriental reserves the rights to arbitrate the final decision.</p>		
10%	All food and beverage consumed in MO Bar for any parties up to a maximum of 8 persons, it cannot be used on public holidays, festive days, eve of festive dates or together with other privileges/discount offers.#	
<p># - The special offer cannot be used on public holidays, festive days, eve of festive dates or together with other privileges/discount offers. - Reservations will be confirmed subject to availability. - To enjoy the special offer, please ask for JSA discount at the time of booking. - A valid JSA card must be presented when ordering. - The JSA cardholder must be present throughout the meal. - Should a dispute arise, The Landmark Mandarin Oriental reserves the right to arbitrate the final decision.</p>		
5%	The Oriental Spa [@]	
<p>@ - The special offer cannot be used on Friday, Saturday, Sunday and public holidays or together with other promotions or discount offers. - Reservations will be confirmed subject to availability. - To enjoy the special offer, please ask for JSA discount at the time of booking. - The special offer is exclusively to JSA members only and a valid JSA card must be presented upon arrival. - Should a dispute arise, The Landmark Mandarin Oriental reserves the right to arbitrate the final decision.</p>		

Pizza Hut

<p>10%</p>	<p>Dine-in and Take-away, a la carte items.#</p> <ul style="list-style-type: none"> -Discount can be offered for dine-in and take-out a-la-carte food and drinks at original price only. -The offer is valid from Monday to Saturday, except Sunday and Public Holidays. -10% service charge will apply to all orders of dine-in in their original price. -Please specify the use of the offer (C1923) when settling bill. 	<p>Phone: 3180 0000</p>
<p>20%</p>	<p>Birthday month discount for dine-in a-la-carte food & drinks.#</p> <ul style="list-style-type: none"> -Discount can be offered for dine-in a-la-carte food and drinks at original price only. -The offer is valid from Monday to Sunday. -10% service charge will apply to all orders in their original price. -Please specify the use of the offer (C1441) when settling bill. 	
<p>Free</p>	<p>Free Upgrade to special drink for dine-in purchase of lunch set or tea set #</p> <ul style="list-style-type: none"> -Free upgrade is valid for dine-in purchase of lunch set or tea set only. -The Free Upgrade is only applied to Fruit Punch/ Lime Punch with a “hit” of Blueberry/ Hot Latte/ Hot Cuppaccino. -10% service charge will apply to the upgrade drinks orders in their original price. -The offer is valid from Monday to Saturday, except Sunday and Public Holidays. -Only 1 time upgrade will be accepted for 1 lunch set or 1 tea set. - Please specify the use of the offer (C1924) when settling bill. 	
<p>#The above 3 offers cannot be used in conjunction with other offers, including Pizza Card Offer and staff card discount; however “Pizza Card Reward Points” will still be issued. Pizza Hut Hong Kong reserves the right of final decision on the use of these offers.</p>		

Non-Jardines Group

J.P. Morgan Asset Management			
Exclusive Discount 2.0% 1.0%	Fund investments, 1% sales charge for all funds. For funds with 5% front end fee. For funds with 3% front end fee.	Phone:2265 1188	
Gilman Home Appliances			
10%-30% 30%-70%	Regular price products. Monthly highlighted items. (Upon presentation of JSA membership cards at Showrooms or place order via order form which can be downloaded from JSA website)	Gilman Showroom:	
		Central	2524 3554
		Wanchai	2881 0055
		Tsimshatsui	2730 6747
		Philips Showroom:	
		Wanchai	2418 6788
		Tsimshatsui	2317 6350
Hong Kong Bowling City			
15% Free	Regular-priced on Bowling game. 2 pairs of bowling shoes rental. (JSA card must be presented)	Phone: 2620 3010	
LensCrafters			
10% 15%	Regular-priced contact lens & solutions. Discount is calculated based on original price; maximum 1-year supply for disposable contact lenses. Regular-priced frame plus lenses or sunglasses (except fixed-priced brands such as Gold & Wood, T/KIN, Alain Mikli, Starck, Tonysame, Cartier, Lindberg, Tiffany, Chanel, Ray-Ban and Oakley).	Phone: 2343 8223	
Ngong Ping 360			
10% Free 25%	Ngong Ping 360 ticket, including Standard Cabin and Crystal Cabin, 360 Sky Lounge, Branded Souvenirs. Branded Souvenirs Coupon. (accompany with Ngong Ping 360 ticket) Guangdong and Chiu Chow Delicacies. Terms & Conditions: <ul style="list-style-type: none"> - This offer is applicable to JSA members holding a valid JSA card. - Tickets of this "JSA Discount Promotion" are for members' personal use only and cannot be refunded, exchanged, resale, or used for marketing, promotional or other business purposes. - JSA members are required to present their JSA cards for verification themselves upon purchasing Ngong Ping 360 tickets. - No advance booking or reservation is accepted. Ticket is valid on the same day of purchase. - Each valid JSA card is entitled to 10% discount on maximum of 10 pcs of any Ngong Ping 360 tickets and packages of standard Cabin and Crystal Cabin. (except Private Cabin Service) - This "JSA Discount Promotion" is valid at the ticketing offices of Ngong Ping 360 Tung Chung Cable Car Terminal and Ngong Ping Cable Car Terminal. - This "JSA Discount Promotion" cannot be used in conjunction with any other discount or promotional offer. - In case of any dispute, Ngong Ping 360 Limited reserves the right to make the final decision. - Terms and Conditions of this "JSA Discount Promotion" are subject to change without prior notice. - For enquires, please call 3666 0606 and visit Ngong Ping 360 website: www.np360.com.hk. 	Phone: 3666 0606	
Ruby Tuesday			
15%	All food & drinks. (10% service charge excluded)	Tsim Sha Tsui 2892 0883 Taikooshing 2907 1133 Kowloon Bay 2376 3122 Causeway Bay 2895 1628 Shatin 2699 2838	
Shell Card			
Less \$1.40/litre	Petroleum. (Members must fill in applications and arrange Bank's direct debit authorization and have to be endorsed by JSA)		

怡和體育會會員折扣優惠 (2012)

怡和體育會會員憑有效會員證可享下述各項優惠；但請注意所列折扣優惠須受若干條款限制，有關公司亦保留更改優惠之最終決定權，而毋須另行通知。

怡和集團

怡和機器		
9折	JEC 家居防盜系統	區先生 電話：2807 4857
9折	冷氣機維修服務	黃先生 電話：3518 6721
85折	普通冷氣機清洗(3月至10月)	
7折	普通冷氣機清洗(11月至翌年2月)	
8折	冷氣機保養年費	
8折	家居木地板 - 瑞典柏麗 / 'Parador' 強化木地板	鄭先生 電話：2807 4302
72折	“吉事多”衛浴潔具及水龍頭產品	
68折	“摩恩”水龍頭及花洒淋浴產品	
折扣優惠	購買特靈掛牆分體式冷氣機	孔先生 電話：3520 3248
怡和保險顧問有限公司		
折扣優惠	家居保險、汽車保險或家傭保險 旅遊保險	電話：2864 5496 電話：2864 5459
怡和旅遊		
折扣優惠	正價機票、酒店套票包括新西蘭假期、國泰假期、港龍假期、泰航 皇家風蘭假期及郵輪假期等 旅遊保險 香港機場快線來回車票（香港站至機場）	電話：3164 9781
8折 75折		
文華東方酒店集團		
折扣優惠	文華東方屬下之酒店房間 (2012年1月1日, 3月19至25日, 12月24至25日及30至31日除外)	
文華東方酒店-香港		
9折	文華東方酒店 - 香港屬下餐廳及酒吧之餐飲服務；惟 Pierre, M Bar, 酒席及會議設施除外	電話：2522 0111
9折	文華餅店（但不適用於公眾假期及所有節日之任何產品）	
<ul style="list-style-type: none"> - 此優惠不可與其他折扣、優惠、會員計劃或特別宣傳之菜譜同時使用。 - 折扣不適用於會議、婚宴、服務費、香煙、小費或其他貨品。 - 折扣不適用於購買或換領餐飲禮券。 - 享用此優惠須於落單時出示有效怡和體育會會員證正本。持卡人必須全程在場。 - 如有任何爭議，文華東方酒店-香港保留此優惠之最終決定權，並有權更改任何條款而毋須另行通知。 		

怡東酒店		
9折	EXpresso 安德魯葡撻	電話：2894 8888
9折	專享面部及身體護理療程 每六十分鐘由港幣 650 元起，另加一服務費	
85折	聖誕節產品及節日門票（須於 2012 年 12 月 11 日前預訂）	
75折	怡東酒店屬下餐廳及酒吧之餐飲服務*，酒席及會議設施除外	
會籍折扣	怡和體育會會員參加怡東酒店之健體及水療中心會籍，即可豁免港幣 500 元之入會行政費及獲贈兩節一對一私人教練課堂。會員除可以月費港幣 888 元使用最先進的健身器材外，還可免費享用蒸氣及桑拿房設施。	
<p>* 不可與其他折扣、優惠、會員計劃或特別宣傳之菜譜同時使用。</p> <p>- 折扣不適用於服務費、香煙、小費或其他貨品。</p> <p>- 折扣不適用於購買或換領餐飲禮券。</p> <p>- 折扣不適用於節日，包括但不限於所有燃放煙花的晚上、情人節及情人節前夕、母親節、聖誕節、除夕夜及新年首兩天假期。</p> <p>- 享用此優惠須於落單時出示有效怡和體育會會員證正本。持卡人必須全程在場及不可多於 12 位賓客。如有任何爭議，怡東保留此優惠之最終決定權，並有權更改任何條款而毋須另行通知。</p>		
置地文華東方		
折扣優惠	置地文華東方屬下之酒店房間* (2012 年 1 月 1 日, 3 月 19 至 25 日, 12 月 24 至 25 日及 30 至 31 日除外) * L450 豪華房 (HK\$3550) L600 特級豪華房 (HK\$4750)	電話：2132 0188
9折	置地文華東方屬下之 MO Bar，適用於 1 至 8 人；不適用於公眾假期、節日及節目前夕；不可與其他折扣優惠同時使用	
95折	水療服務；此優惠不適用於星期五、六、日及公眾假期 請於預約及抵步時出示有效會員証始可享用折扣優惠。 如有爭議，置地文華東方保留最終決定權。	
必勝客		
9折	堂食及外賣自取單點食品，早餐及派對美食除外# - 只限堂食及外賣自取之正價單點美食及飲品。 - 本優惠只限星期一至六，星期日及公眾假期除外。 - 須另收原價之加一服務費。 - 請於付款時聲明使用此優惠(C1923)。	電話：3180 0000
8折	生日月份尊享必勝客堂食單點# - 只限堂食正價單點之美食及飲品。 - 本優惠適用於星期一至日。 - 須另收原價之加一服務費。 - 請於付款時聲明使用此優惠(C1441)。	
免費升級優惠	惠顧午餐或下午茶餐可享免費升級特飲(只限堂食)# - 只限堂食午餐及下午茶餐。 - 免費升級特飲包括：什果賓治/藍莓青檸賓治/熱鮮奶咖啡/熱意大利泡沫咖啡。升級特飲須另收原價之加一服務費。 - 本優惠只限星期一至六，星期日及公眾假期除外。 - 每份午餐或下午茶餐，只獲升級特飲一次。 - 請於付款時聲明使用此優惠(C1924)。	
#上述三項必勝客優惠不可與其他優惠同用，包括必勝咭優惠、員工咭優惠，但仍可獲「必食必賞」積分。香港必勝客保留對使用此三項優惠的最終決定權。		

非怡和集團

JF 資產管理		
折扣優惠 由1%至2%不等	投資基金 (手續費原價為3% - 5%不等)	電話: 2265 1188
太平家庭電器		
7折 - 9折 3折 - 7折	正價產品 每月優惠產品 (前往門市需出示有效會員証或可從怡和體育會網站下載訂購表格)	太平家庭電器陳列室: 中環 2524 3554 灣仔 2881 0055 尖沙咀 2730 6747 沙田 2699 0345 飛利浦陳列室: 灣仔 2418 6788 尖沙咀 2317 6350
香港保齡球城		
85折 免費租用	正價球費 保齡球鞋兩對 (每張有效 JSA 會員証只可租用一條球道)	電話: 2620 3010
亮視點		
9折 8折	隱形眼鏡及隱形眼鏡藥水(一年份量) 正價鏡框及鏡片全套、太陽眼鏡, 但下列牌子除外: Gold & Wood, T/KIN, Alain Mikli, Starck, Tonysame, Cartier, Lindberg, Tiffany, Chanel, Ray-Ban and Oakley	電話: 2343 8223
昂坪 360		
9折 免費贈送 75折	昂坪 360 門票, 包括標準車廂、水晶車、360 空中貴賓廂及主題紀念品。 主題紀念品優惠券 (隨昂坪 360 門票贈送) 潮粵美食 - 此「怡和體育會會員優惠計劃」只適用於持有有效會員證之會員。 - 此「怡和體育會會員優惠計劃」之門票只供私人使用, 不能退換、退款或轉售、作市場推廣或其他商業用途。 - 於購票時, 需出示其有效怡和體育會會員證以供核對, 並由本人親身購票。昂坪 360 有限公司將根據怡和體育會提供的樣本核實會員證。 - 「怡和體育會會員優惠計劃」不設預售或訂位, 門票只限購票當日使用。 - 每張有效會員證可購買昂坪 360 怡和體育會會員優惠計劃 9 折門票最多 10 張。(「尊享號」私人包廂服務除外) - 此「怡和體育會會員優惠計劃」只適用於昂坪 360 東涌纜車站及昂坪纜車站之售票處。 - 此「怡和體育會會員優惠計劃」不能與其他折扣或推廣共同使用。 - 如有任何爭議, 昂坪 360 有限公司保留最終決定權。 - 有關此「怡和體育會會員優惠計劃」之條款及細則如有更改, 恕不另行通知。 - 如有任何查詢可致電 3666 0606 及請瀏覽昂坪 360 網址: www.np360.com.hk	電話: 3666 0606
Ruby Tuesday		
85折	所有堂食食品及飲品。 (加一服務費除外)	尖沙咀 2892 0883 太古城 2907 1133 九龍灣 2376 3122 銅鑼灣 2895 1628 沙田 2699 2838
蜆殼石油咭		
每公升減1.4元	汽油 (會員須填妥表格及需安排自動轉賬; 同時亦需經怡和體育會申請, 始可獲優惠)	